



Rural Wisconsin Health Cooperative: Milestones 1979-2012

By definition, lists are incomplete; below is a sample of important milestones.

- 1979** The Rural Wisconsin Hospital Cooperative (RWHC) was incorporated on June 26th as a shared service organization by six hospital administrators: Ken Creswick (Cuba City), Earl Strub (Lancaster), Bill Beach (Prairie du Sac), Gary Deml (Dodgeville), Dave Shipley (Boscobel) and Tim Size (University of Wisconsin Hospital & Clinics, Madison).

Advocacy was added to the RWHC mission in response to a proposal from the Madison centric and federally funded Southern Wisconsin Health Planning Council. The HPC recommended (after a series of closed meetings with only one “rural” participant) that most rural hospitals in southern Wisconsin either close or merge.

- 1980** On January 1st, RWHC opened a one-room office over the boiler room in the annex of Memorial Hospital of Iowa County with Tim Size as the Executive Director.

RWHC’s first shared service, Physical Therapy, was initiated by Dennis O’Connell.

- 1983** RWHC applied for and received its first grant, “Cooperative Infection Control” from the W.K. Kellogg Foundation in collaboration with Dr. Bill Scheckler, hospital epidemiologist at St. Mary’s Hospital in Madison.

HMO of Wisconsin (now operating as Unity Health Plans) was developed by RWHC, again with key support from St. Mary’s Hospital in Madison.

- 1984** RWHC first became active nationally as a vocal advocate for Medicare payment equity when its executive director was invited to speak in Washington, DC, on behalf of rural hospitals at a Georgetown University Health Policy Institute Roundtable focusing on the first year of the Prospective Payment System.

Mobile CT and Nuclear Medicine services were initiated through the development of private sector partnerships.

- 1985** RWHC was recognized with a “Citation of Merit” by the Wisconsin Legislature and given the “Outstanding Rural Health Program Award” by the National Rural Health Association.

Initiated a Health Benefits Program as a mechanism for RWHC members who self-fund their employees health insurance to pool their cash for claims payments and to gain the benefit of group purchasing for their claims administration and reinsurance. (The pro-

gram was terminated 7 years later due to changes in the applicable federal law as well as adverse risk selection.)

- 1987** The Wisconsin Hospital Association gave RWHC its annual Award of Merit.
- 1988** RWHC, through the National Rural Health Association, triggered the fundraising and filing of a class-action suit against the Department of Health and Human Services for an “unjust taking of property” due to a failure to provide just compensation to rural hospitals for services to Medicare patients.

A three year grant award was received from Robert Wood Johnson Foundation to participate in their Hospital-Based Rural Health Care Program. A key legacy from this Program was the eventual development of over three dozen RWHC Roundtables—structured peer to peer networking representing a wide range of clinical and non-clinical disciplines.

RWHC’s executive director was appointed by then Governor Tommy Thompson to the Wisconsin Health & Education Facilities Authority in order to encourage a more proactive approach with rural hospitals (His most recent reappointment goes through June, 2018).

RWHC’s executive director testified before the U.S. Senate Special Committee on Aging.

- 1989** A three year grant award was received from the Robert Wood Johnson Foundation and the Pew Charitable Trusts for “Strengthening Hospital Nursing.”

RWHC’s executive director testified before the U.S. Joint Economic Committee and the Senate Finance Committee.

- 1990** RWHC played a significant role in the Legislature when it authorized the Wisconsin's Rural Health Development Council.

- 1992** A three year grant award was received for “Rural Occupational Health” from the Federal Health Outreach Program, Health Resources & Service Administration.

- 1993** RWHC established the Hermes Monato Annual Rural Health Essay Prize, in memory of a employee; in 2011 the prize is \$2,500 from a fund held by the University of Wisconsin.

- 1994** HMO of Wisconsin was sold by its rural owners to United Wisconsin services (a Blue-Cross subsidiary) and subsequently merged with an U-Care HMO based at the University of Wisconsin. A joint venture among these entities governed the resulting HMO, Unity Health Plans. Community Health System LLC was created to represent the prior rural provider/owners of HMO of Wisconsin and RWHC was chosen to administer the LLC.

- 1995** Name changed to Rural Wisconsin Health Cooperative to better reflect RWHC’s increasingly broader mission as well as the diverse services offered by its members.

Initiated the “Eye on Health” newsletter and www.RWHC.com website.

1996 Received initial approval of a business advisory letter from the U.S. Department of Justice allowing RWHC to develop RWHC Network as a related entity to work with health insurers.

1997 Received a federal “Network Grant” to increase the effectiveness and utilization of its regional credentialing service as well as implement a model for providers, plans and direct purchasers to collaborate on quality data collection and customer satisfaction surveys.

A three year grant award was received from the federal Health Resources and Services Administration for “The Wisconsin Rural Zones of Collaboration Initiative.”

RWHC’s executive director served as President of the National Rural Health Association, as have two others from RWHC (Harold Brown and Bill Sexton) and Fred Moskol (the director of the Wisconsin Office of Rural Health for its first quarter century.)

1998 RWHC became a Joint Commission certified OryX Vendor.

Established a non-voting Affiliate Membership to enhance its relationships with regional, tertiary based, provider systems.

1999 RWHC, along with the Wisconsin Department of Health & Family Services, the Wisconsin Hospital Association and the state Office of Rural Health wrote the Wisconsin Rural Health Plan, assuring that the “necessary provider” designation criteria to become a Critical Access Hospital reflected Wisconsin values.

RWHC first achieves NCQA Certification as a Credentials Verification Organization.

Successfully renegotiated a second five year joint venture to govern Unity Health Plans along with United Wisconsin Services and the University of Wisconsin.

RWHC’s executive director was appointed by the Governor to represent hospitals on the Employer Health Care Coverage Board and was subsequently elected to Chair the Board.

Following the departure of RWHC’s long serving deputy director, Pat Ruff, the leadership structure was restructured into a senior staff team.

2000 RWHC administered a federal Outreach grant on behalf of three county health departments and five rural hospitals to address the health promotion and disease and injury prevention needs of the farmers and agricultural laborers.

After twenty years in five different rental properties, RWHC built its own 9,100 sq ft building in the Sauk City Business Park.

A Premier Coding Consultation Service was initiated.

The RWHC Award of Excellence in Nursing Clinical Practice was launched.

In partnership with Albert Lanier and Ron Shaffer at the Center for Community Economic Development, University of Wisconsin-Extension, published the study “The Economic Value of the Health Care Industry In Sauk County, Wisconsin”

- 2001** Developed alternative sources of blood products for rural hospitals in response to a series of unilateral changes by the then only regional source.

The RWHC Award of Excellence in Nursing Management was launched.

- 2002** RWHC implemented a shared data network that allowed for secure T1 connections between the member hospitals and a central data center.

National Rural Health Association gave its top honor, the Louis Gorin Award for Outstanding Achievement, to RWHC’s executive director.

- 2003** The Wisconsin Nurse Residency Program was initiated at RWHC in partnership with Marquette University.

With the Wisconsin Office of Rural Health, RWHC initiated a health careers website with a focus on rural health opportunities, www.RHCW.org (Rural Health Careers Wisconsin).

Received a research grant to address “How Can Rural Balanced Scorecards Best Incorporate Population Health Measures?” from the University of Wisconsin Health & Society Research Competition, funded by Robert Wood Johnson Foundation.

RWHC’s executive director appointed to a rare repeat term on the National Advisory Committee on Rural Health & Human Services for the U.S. Department Health & Human Services.

RWHC’s executive director briefed U.S. Senate Rural Health Caucus and House Rural Health Coalition.

- 2004** RWHC facilitated the rural owners of HMO of Wisconsin to exercise their right to buy back HMO of Wisconsin and then sell the company to University Health Care.

The Agency for Healthcare Research & Quality awarded RWHC a Transforming Healthcare Quality Through Health Information Technology one-year planning grant.

RWHC received a planning grant on behalf of a statewide collaborative for the “Wisconsin Academy of Rural Medicine,” a medical school within a medical school, from the Wisconsin Partnership Fund for a Healthy Future.

The RWHC Rural Health Ambassadors recognition program was launched.

- 2005** RWHC hired a director of health information technology and began organizing a shared electronic health record (EHR) taskforce.

Received a research grant for “What Policies Encourage Local Collaboration for Population Health in Rural Communities?” from the University of Wisconsin Health & Society Research Competition, funded by Robert Wood Johnson Foundation.

- 2006** RWHC, LLC was formed by the RWHC Network to operate as a PHO on behalf of participating members in contracting with Medicare Advantage (MA) plans.

RWHC became a certified HCAHPS Vendor.

Developed with members, Club Scrub was an interactive health careers program targeting middle school students.

Beginning of transition to the RWHC Office & Training Center with the purchase of Mediasite technology and other state of the art communication for long distance networking.

RWHC’s submitted an affidavit to defend the work of nurse anesthetists before the Wisconsin Medical Examining Board.

Inauguration of the Hospital to Hospital Program (H2H)—a structured process for member CEOs to routinely seek out and visit other hospitals in order to gain additional insights to enhance their organization’s performance.

RWHC, in collaboration with others, raised nearly a million dollars to support the Strong Rural Communities Initiative (SRCI)—a statewide collaboration among medical, business and public health sectors. (This was the first community based initiative to receive support from both of Wisconsin “BlueCross Conversion Foundations.”)

- 2007** RWHC Information Technology Network incorporated as a 501(c)3 organization dedicated to providing member hospitals with shared HIS/EHR services. Four RWHC facilities signed on as founding members. Helping to support the initiative, three grants were awarded to RWHC: (1) Health Resources and Services Administration’s (HRSA) CAHHIT Network grant for \$1.6 million; (2) Federal Communications Commission’s Rural Healthcare Pilot Program for up to \$1.5 million; and (3) a federal appropriation through Senator Herb Kohl’s office for \$181,000.

RWHC Nurse Residency Program was highlighted in the December issue of *Hospital & Health Networks*—the retention statistics for the first and second years of the program were 89 percent and 87 percent of the 31 nurses in the program were retained.

RWHC hosts a two day “field visit” for the National Advisory Committee on Rural Health & Human Services.

A Corporate Sponsors program was initiated to formalize relationships with multiple companies/vendors/consultants that provide discounted services to member hospitals.

- 2008** RWHC hired its first full-time director of advocacy and the executive director was listed on *Modern Healthcare's* “100 Most Powerful People in Healthcare.”

RWHC started contributing substantial “loaned executive time” to the Wisconsin Health Workforce Data Collaborative (WHWDC).

RWHC ITN became the first network in the country to implement telecommunications services as part of the FCC Rural Healthcare Pilot Program.

RWHC launched a well-received leadership series (primarily workshops and coaching sessions) focusing on core leadership behaviors, long-term goal/strategy development, performance management, talent management, culture surveys, and a 360-degree evaluation tool.

- 2009** Received from the National Cooperative of Health Networks Association its first “Annual Outstanding Health Network of the Year.”

The Wisconsin Office of Rural Health partnered with RWHC’s Director of Health Information Technology to develop an informational blog, *Rural Health IT*.

On behalf of the WHWDC, a three year Impact grant was successfully pursued for the “Collaborative Response to the Growing Wisconsin Health Workforce Crisis” from the Healthier Wisconsin Partnership Program at the Medical College.

- 2010** *Leadership Insights* monthly newsletter and the *Rural Health Advocate* blog were launched.

Received subcontract through WHITEC to provide meaningful use technical assistance to rural Wisconsin hospitals through the ARRA funded Regional Extension Center program.

Received an equipment training grant from HRSA to purchase computerized patient simulators to assist with training rural nurses.

- 2011** RWHC Proposed the Wisconsin Rural Training Track Collaborative to the Wisconsin Rural Physician Residency Assistance Program for start up funding.

RWHC filed amicus briefs in two separate cases challenging hospital property tax exemptions; the first was successful and the second is pending (as of 12/21/11).

Launched the Southern Wisconsin Immunization Coalition with generous support from Dean Healthcare, Unity Healthcare, the University of Wisconsin Partnership Program and the Wisconsin Office of Rural Health.

A “Mystery Shopper” Program (using phone and on site visits by and at all participating hospitals) was implemented with 11 members participating in the first round.

The Wisconsin Center for Nursing assisted by RWHC are designated by the Robert Wood Johnson Foundation and AARP as co-leads of the Future of Nursing: Campaign for Action in Wisconsin.

RWHC QI Program becomes one of the first modular EHR vendors to achieve meaningful use for clinical quality measures.

The Wipfli-RWHC Cost Champions Award was initiated.

The Wisconsin Partnership Program awarded a Development Grant of \$50,000 to RWHC for “Related Lower Extremity Injury Prevention in Rural High Schools.”

A 4,200 sq ft expansion to the Office & Training Center is completed.

2012 Beaver Dam Community Hospitals, St. Croix Regional Medical Center, and Cumberland Healthcare become the three newest voting members of RWHC.

Hospital Sisters Health System becomes the newest affiliate member of RWHC.

RWHC launched the Document Assessment Service. This service assesses compliance with Conditions of Participation and Medicare manuals, core measure populations, accurate coding functions, and provides physician peer review. This approach includes a comprehensive review of documentation protocols and communicates inclusive recommendations to overcome documentation hurdles that will improve reimbursement.

RWHC receives a Distance Learning Grant from the USDA to expand the scope and efficiency of virtual meeting and educational offerings. The matching grant funds were used to improve teleconference, web-enabled video, and expand inter-connectivity between remote participants of RWHC programs.

The Wisconsin Collaborative for Rural Graduate Medical Education, WCRGME (formerly known as the Wisconsin Rural Training Track Collaborative, WRTTC) held its first formal meeting in February. Two new staff, the Development & Support Manager and the Rural Graduate Education Assistant, were hired to assist with the administration and accreditation of rural GME programs.

RWHC’s Executive Director receives the President’s Award at the NRHA’s Annual Conference in Denver, CO.

A “Lean Lab” led by Paul Frigoli, Ph.D. (c), Lean Six Sigma Master Black Belt, QI Director/Risk Manager at Grant Regional Health Center in Lancaster, WI, was developed and started in September. Consisting of six “lab” meetings, this workshop pro-

vides an excellent opportunity for participants to learn the basic Lean concepts and apply them to a facility specific project.

The RWHC Leadership Series offers the first regional outreach program, through a partnership with The National Rural Health Resource Center and the NE Minnesota AHEC in Duluth, MN. This four part series supported the work of more than 100 healthcare professionals in northwest Wisconsin and northeast Minnesota.

RWHC has grown to 37 member hospitals and 68 employees (54 FTE). Our work is supported by 8 affiliate members, 4 strategic partners, 4 corporate partners, and 10 corporate sponsors.

Membership Application Process

While the emphasis of RWHC is to better serve existing members, new members are welcomed. The application process is informal—the Board engages in discussion to see if new membership will result in a mutually beneficial relationship.

For Additional Information

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